

Institutional Presentation

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Who We Are





Banco BOCOM BBM stems from two financial institutions with long histories in China and in Brazil. The convergent values of Bank of Communications and BBM are reflected in our ethics of valuing people and encouraging the pursuit of knowledge capable of generating intellectual and material development.

We rely on dynamism and transparency in our relationships with clients in order to obtain results. We are committed to diversity and inclusion, free from prejudice, and to social and environmental responsibility in the places where we operate and the products we offer.

We offer financial services and lines of credit for companies established in Brazil and abroad. In managing the assets of individual clients, we apply personalized solutions aligned with best practices.

Through BOCOM BBM Asset Management, we offer investment funds and the advantage of our expertise in quantitative risk, macroeconomic research, and credit analysis and monitoring.





Tradition and Solidity

BOCOM BBM stems from one of the largest and oldest banks in China and the oldest private financial group in Brazil.



Transparency in Transactions

Transparency in selecting the best products and services available on the market, with high governance standards: this is what distinguishes the advisory services we offer to our clients in accordance with each profile.



Excellence in Risk Control

We have a long tradition of excellence in risk management. In the past 20 years we have invested in continuous development of proprietary risk management methodologies, always at the cutting edge of the industry.



Highly Qualified Staff

Banco BOCOM BBM is a hub for identifying and training talented people. We place a high value on the systematic pursuit of advanced knowledge and prioritize people who add value to the organization in the course of their professional development.



Agility in Decision Making

We have a sound and transparent governance framework. Our executives are deeply committed to the activities affected by their decisions in the short and long term, and have the expertise to minimize any conflicts of interest between business units, executives and shareholders



Flexibility to Meet Clients' Needs

With a team of trained and certified professionals, we seek personalized solutions to meet clients' requirements, which go beyond financial portfolio management and include succession and family planning.

交通銀行 BM BANK OF COMMUNICATIONS BM

Total Assets: USD 2 trillion

Rating A- (by S&P)

History



Bank of Communications was founded in 1908 with the objective of boosting Chinese industry. It is one of the largest commercial banks in China and the world.

1908



BoCom becomes the first large Chinese bank to be headquartered in Shanghai

BoCom lists on the Hong Kong Stock Exchange in 2005 and on the Shanghai Stock Exchange in 2007.

B

1987

2005/07



2016

The acquisition process of 80% of Banco BBM's equity by Bank of Communications is concluded, giving rise to Banco BOCOM BBM S.A.

2024

Banco BOCOM BBM becomes a full subsidiary of Bank of Communications, which now controls 100% of BOCOM BBM.



1858

Banco BBM is established in 1858 in Salvador as Banco da Bahia, focusing on extension of credit to agricultural producers. It becomes one of the only Brazilian banks authorized to issue currency.

1973

The bank makes the strategic decision to focus on the wholesale segment.

1998

It becomes a multiple bank and changes its name to Banco BBM S.A.





✓ Total Assets: R\$ 29 billion



ROE 25.4% (Jun/2025)

Growth of 26.4% per year since 2016 in total assets. AAA national scale rating (by Moody's and Fitch)



Our Business



Credit

Credit lines, guarantees and foreign trade products for legal entities:

- SME: revenue starting at BRL 50 million with liquid collateral;
- Corporate: revenue starting at BRL 400 million;
- Large Corporate: revenue starting at BRL 3 billion;
- China Corporate Desk: credits for Chinese companies based in Brazil:
- FI: relationship with financial institutions.





Sales & Trading

Pricing and trading of derivatives, foreign exchange transactions and other treasury products for clients.



Capital Market

Structuring and distribution of securities operations and other fixed income products.



Asset Management

Management of fixed income investment funds.



Wealth Management Services

Banking services and distribution of financial products for Family Offices and High Income Individuals.

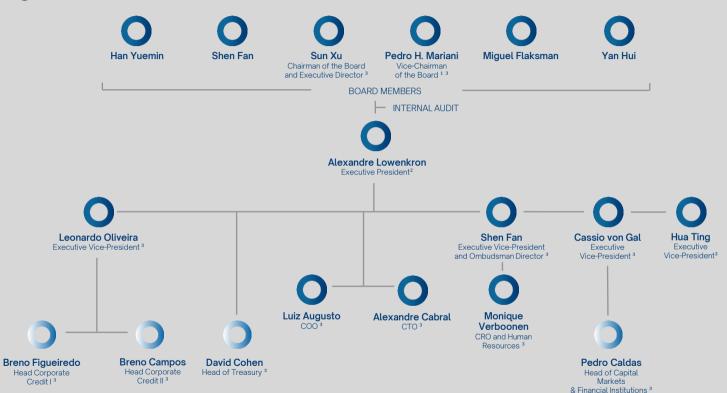


Ownership Structure





Organization Flowchart



¹ Credit, Risk and Financial Committee Member.

² Executive Committee Coordinator.

³ Members of the Executive Committee.



Financial Highlights and Ratings

(BRL Millions)

2025

	2Q22	2Q23	2Q24	2Q25
Total Assets	17,355	23,606	30,260	29,369
Liquid Assets	3,602	4,004	5,925	4,478
Total Expanded Credit Portfolio ¹	12,058	14,965	17,268	17,299
Overdue loans + 90 days ²	0.1%	0.2%	0.1%	0.6%
Stage 3 / Expanded Credit Portfolio ³	-	-	-	0.8%
PDD coverage ratio / Stage 3 ³	-	-	-	84.8%
Total Funding	14,375	17,139	21,443	21,366
Shareholders' Equity	920	1,107	1,317	1,496
Tier I	1,095	1,280	1,482	1,670
Basel Ratio	13.5%	14.3%	15.2%	16.0%
Return on Average Equity (p.a.)	19.8%	24.5%	22.2%	25.4%
Return on Average Assets (p.a.)	1.1%	1.2%	1.0%	1.2%
Net Income	87	129	140	184
Net Income before Tax	168	225	237	268
Expanded NIM (Before Allowances for loan losses) 4 (p.a.)	4.6%	4.4%	3.5%	3.5%
Efficiency Ratio (ER)	43.4%	42.4%	44.1%	39.2%
Service Revenues	79	64	91	42
Revenues not linked to credit spread	41.5%	49.8%	46.1%	48.9%

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AAA.br

Baa3

Baa3

(Local (Foreign Currency)

Fitch

AAA(bra)

BBB-

BB- BB+
Global

Global (Local Currency) Global (Foreign Currency)

¹ Includes guarantees, letters of credit and credit risk bonds.

² Overdue and upcoming installments / Expanded Credit Portfolio

³ Ratios are presented in accordance with CMN resolution no 4,966/21.

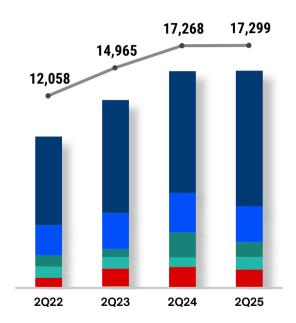


Credit



Credit Portfolio

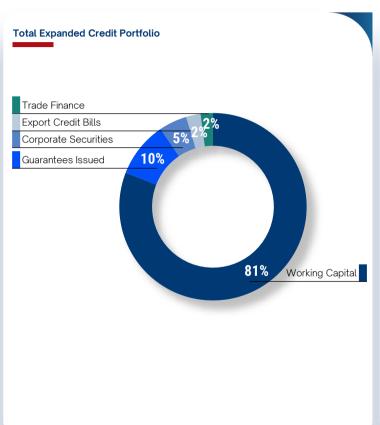
Total Expanded Credit Portfolio

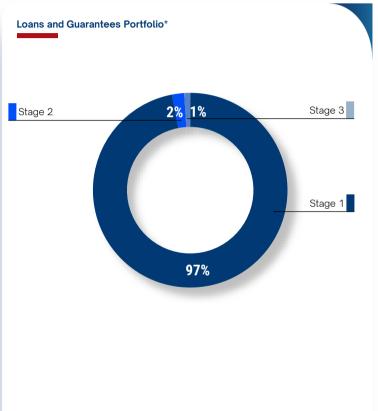


(BRL Millions)	2Q22	2Q23	2Q24	2Q25
Corporate	7,053	8,993	9,686	10,797
Large Corporate	2,397	2,878	3,165	2,858
FI	907	616	1,978	1,182
SME	902	938	768	998
China Desk	763	1,409	1,615	1,375
Others	36	131	56	89
Total	12,058	14,965	17,268	17,299



Credit Portfolio

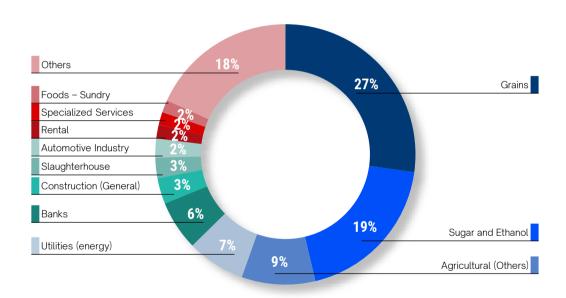






Credit Portfolio

Total Expanded Credit Portfolio





Total Credit Portfolio Collateralization



Total Expanded Credit Portfolio

40.3% collateralized



Large Corporate 1% collateralized



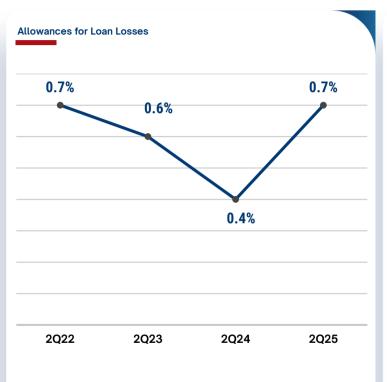
China Desk
2% collateralized

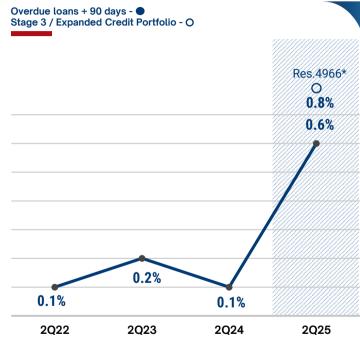






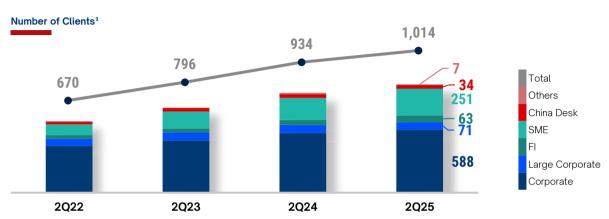
Loans and Guarantees Portfolio







Portfolio Indicators

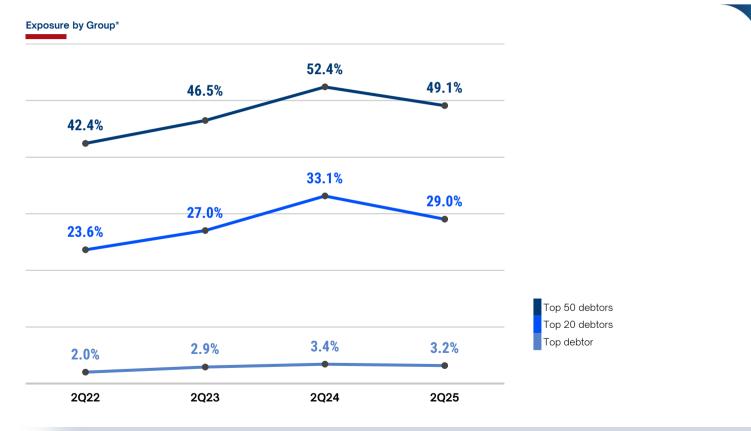


Average Ticket (BRL Million)

	2Q22	2Q23	2Q24	2Q25
Corporate	24	26	26	29
Large Corporate	48	74	102	87
FI	48	77	79	66
SME	10	7	5	5
China Desk	59	67	101	115
Outros	3	9	5	6
Total	191	260	318	308



Client Base | Expanded Credit Portfolio



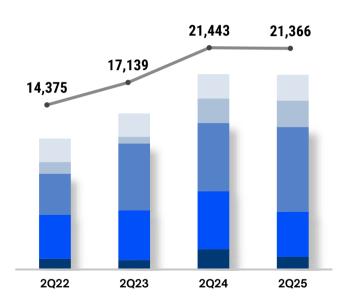


Funding



Total Funding

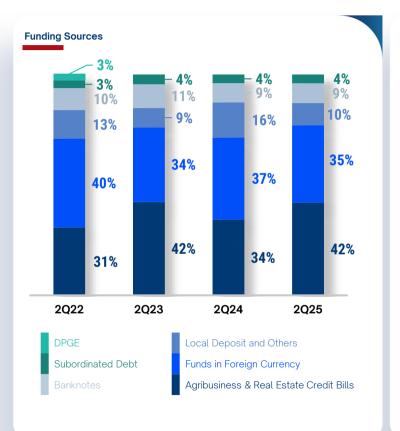
Funding by Type of Investor

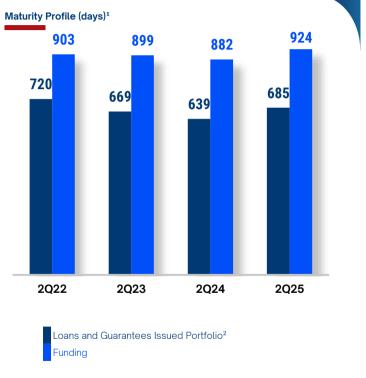


Funding Sources (BRL Million)	2Q22	2Q23	2Q24	2Q25
Institutional Onshore	2,576	2,569	2,660	2,809
Institutional Offshore	1,281	730	2,684	2,906
Individuals	4,504	7,341	7,491	9,307
Bank of Communications	4,829	5,456	6,398	4,952
Corporate	1,185	1,043	2,210	1,392
Total	14,375	17,139	21,443	21,366



Funding and Asset Liability Management





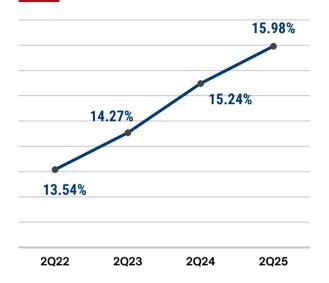
¹ Average term of issuance (days).

² Not considering demand deposits (days).



Basel Ratio

Basel Ratio



Tier 1, Tier 2 and Total Capital (BRL Million)	2Q22	2Q23	2Q24	2Q25
Core Tier 1	885	1,068	1,273	1,458
Supplementary Capital ¹	210	212	209	212
Tier 1	1,095	1,280	1,482	1,670
Tier 2 ²	285	550	630	724
Total Capital	1,380	1,830	2,112	2,394
% RWACpad	90.0%	89.0%	85.3%	87.0%
% RWAMpad	0.5%	1.8%	4.7%	5.0%
% RWAOpad	9.5%	9.2%	10.0%	8.0%
Basel Ratio	13.54%	14.27%	15.24%	15.98%

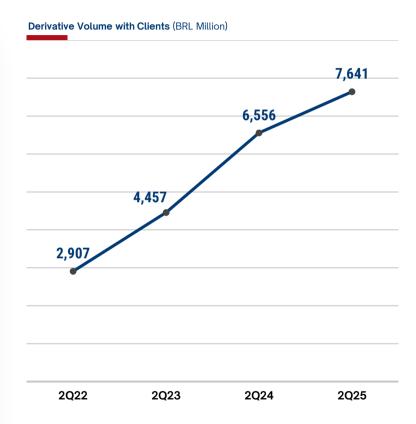


Financial Services Treasury





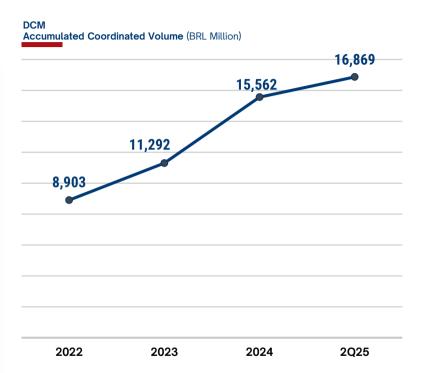
Based on BOCOM BBM's extensive experience in treasury and excellence in macroeconomic research, we offer derivative products to protect our clients' balance sheets so that they can reduce the exposure of their results to variations in interest rates, currencies, and commodities.







Complete Debt Capital Market solutions for first timers and recurring issuers, supported by BOCOM BBM's excellence in credit analysis, products and guarantees control.



Asset Management





Robust Credit Analysis and Monitoring

Analysis of credit risk by dedicated teams for each different sector. Monitoring until the end of the operation, with deep expertise and agility in execution of guarantees.

Experience in Management

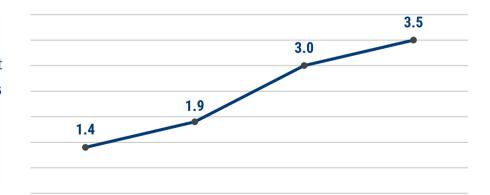
Experience in Treasury, ALM, Asset Selection, Liquidity Risk and Market Risk.

Macroeconomic Research

A highly qualified macroeconomic research team who analyzes economic and political developments in Brazil, China and the world.

Total AUM (BRL Billion)

Our strategy focuses on private credit funds, which had BRL 3.5 billions under management at end of June 2025.



Q25 **2Q22 2Q23 2Q24 2Q25** 26



People | HR



Highly qualified professionals with competitive and performance driven compensation.



Attract High Talented Professionals

- Close relationships with the best universities:
- Support for research and academic development;
- Scholarships for undergraduates with the best performance indicators, undergraduate and graduate monitors, and candidates for an MSc or PhD in economics.



Motivate and Retain Top Performers

- Dynamic and intellectually challenging workplace climate;
- Unremitting pursuit of excellence, industry best practices, and innovations that make a difference in our business;
- Market competitive and meritocracy based compensation.

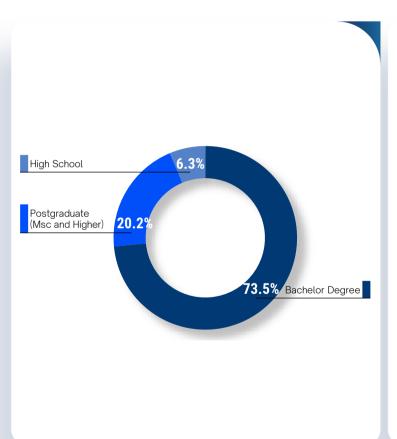


Align Interests

- Objectives of individuals and teams aligned with business strategy;
- Compensation model aligns interests of the executives with business results.



Competitive Advantages







Bank of Communications

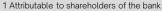


Financial Highlights and Ratings

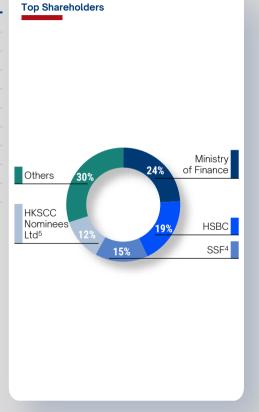
(USD Million)

	2Q22	2Q23	2Q24	1Q25
Total Assets	1,874,508	1,911,672	2,082,757	2,129,907
Return on Average Assets	0.73%	0.69%	0.71%	0.68%
Shareholders' Equity ¹	145,505	144,355	160,960	162,426
Return on Average Equity ²	10.45%	10.16%	10.79%	10.35%
Net Profit ¹	6,562	6,371	9,906	3,569
Loan Portfolio ³	1,031,606	1,078,871	1,204,749	1,242,391
Bad Debt Ratio ³	1.46%	1.35%	1.32%	1.30%
Provision Coverage of Impaired Loans ³	173.10%	192.85%	203.87%	200.41%
Capital Adequacy Ratio ³	14.49%	14.57%	16.22%	15.90%





² Excluding the impact from preference shares.



³ Due to changes in the presentation basis on the items in financial statements, the comparative figures of prior period were restated to the current presentation basis.

⁴ National Council for Social Security Fund.

⁵ Hong Kong Securities Clearing Company Limited.



Global Presence

Bank of Communications is one of China's five largest commercial banks

With about 3,000 domestic branches, it operates in more than fifteen countries. China is Brazil's leading trade partner and one of its largest foreign investors. Banco BOCOM BBM marked the onset of a new phase of growth in this relationship.



Australia

Brazil

China

Brisbane Branch Sydney Branch Melbourne Branch

Italv

Rome Branch BoCom (Luxemburgo) S.A.

Japan

Tokvo Branch

Banco BOCOM BBM S.A. Luxemboura

Canada

Toronto Representative Office

Singapore

Singapura Branch

Luxemburgo Branch

BoCom (Luxemburgo) S.A.

BOCOM International (Hong Kong) South Korea China BOCOM

Hong Kong Branch Macau Branch

Taipei Branch

Czech Republic

Praga Branch

France

Paris Branch BoCom (Luxemburgo) S.A.

Germany

Frankfurt Branch

Seoul Branch

South Africa

Joanesburgo Branch

UAE

Dubai Branch

United Kingdom

London Branch

USA

San Francisco Branch New York Branch

Vietnam

Ho Chi Minh City Branch

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